

JERALD J



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SUMMARY

- Dynamic, results-oriented team leader with expertise in shipping and logistics domain and port & terminal operations with more than 25 years of industry experience.
- Strong experience in marketing, operations, client and vendor engagement, budgeting, procurement and personnel training while working with clients from across industries with different logistics needs.
- Have established strong relationships in the shipping and maritime logistics industry with clients and partners.
- Have a passion for sharing my knowledge in teaching and providing hands-on training to trainees.
- Experience working in a global environment, collaborating with customers from different countries.
- Self-Motivated, performance driven, and efficiency-focused professional.
- Proven aptitude in process improvement, contract negotiation, and an excellent communicator.
- Well-versed in processes and procedures governing logistics industry; well connected with logistics vendors and clients in Tamil Nadu and rest of India.
- Led and conducted several company events working with government and industry leaders.

EXPERIENCE

2013-06 – 2023-03

MANAGER – (HANDLED MARKETING, OPERATIONS, PROCUREMENT DEPARTMENTS) Bollore Ports - France / Africa.

DAKSHIN BHARAT GATEWAY TERMINAL, TUTICORIN, IN

- Manage (plan, lead, organize, control) all terminal operations, planning and personnel ensuring delivery commitments and process controls are in accordance with port policies and procedures.
- Responsible for business development and projects aiming to improve client experience.
- Attended international conferences, meetings in Sri Lanka, France with senior management and clients to discuss trade issues, future proposals, customs concerns.
- Devised and implemented several client engagement campaigns. Presented products and services catering to individual client's logistics and trade requirements.
- Conducting Trade Meets in local & other key areas.
- Study business metrics and design strategies to improve throughput while maintaining high levels of client experience.
- Work closely with the CEO and other management representatives to observe and improve policies and procedures.
- Responsible for designing new business proposals based on upcoming projects and government policies.
- Develops and updates marketing collateral materials; updates and enhances websites, press releases, news articles, advertising and trade mission summaries and brochures.
- Vast experience in managing shipping yard and vessel operations and management.
- Ensured yard & vessel planning were managed in accordance with terminal policies and procedures and customer requirements.
- Ensure yard planning is effectively managed to facilitate movement of containers by ascertaining precise methodology to avoid potential clashes in the yard.
- Track and monitor yard inventory, ensure berthing is accurately planned.
- Ensure strict adherence to protocols for stowage approvals from the Central Planner / Chief Officer / Master.
- Ensure crane program is monitored and modified based on planned and real time information i.e., availability of equipment's and resources
- Coordinating with vessel operating agents / container lines to receive voyage forecast prior arrival to work on pre-planning to ascertain the capacity utilization / stability.
- First to head the team for system software integration, Implementation of New TOS Navis N4.
- Super user in IPAKI (in-house software) to coordinate, train & implementing IPAKI in terminal with Bollore - Africa & France team at Paris & Free Town-Sierra Leone.
- Assisting in designing the Yard for free-flowing traffic flow without any yard congestion.

2001-09 to 2013-05

SENIOR OPERATION EXECUTIVE - VESSEL / YARD /PLANNING,

Dubai Port - CCTL, Chennai, IN

- Responsible for total vessel / yard operation and giving best GCR on QC.
- Responsible for giving best hourly moves on Quay Crane & RTG.
- Assigning the cranes / crane split as per the C.I & cargo distribution
- Conduct daily CFS meeting with CFS representatives about evacuation plan /upcoming vessel allocation /projection for en-block & issues.
- Coordinating with customs shift superintendents, EDI manager & inspectors about the inward /outward /bond re-credit /CFS issues.
- Conducting meetings with CFS/MLO/OPS manager about future projection and evacuation plan.
- Assigning the export/import allocation vessel / import group wise as per the I.A.L. and ensure the offloading as per plan.
- Liaison with shift manager, yard & vessel planners, and supervisors to enable cargo movement from vessel / yard / delivery.
- Check and ensure export planning as per the projection given by the central planner or chief officer's requirement as per the stability of the vessel and coordinating with them if changes needed by terminal.
- Deployment of manpower and equipment for the shift liaise with operation manager.
- Ensure final stowage plan and handing over all the attachments to chief officer and to the vessel agents.
- Ensuring to send terminal departure report (TDR) is sent within two hours of vessel sailing.
- Liaise with operation team to implement / modify the procedure and new projects in system.
- Consistently excelled in providing solutions to planning issues awarded by DP World, Chennai.
- Take extra efforts in helping the OPS-dept. during the congestion time by keeping the tower control intact. Awarded by C.E.O DP World, Chennai
- System Used - NAVIS SPARCS Version 3.7.2.3 U. S Based Software, NAVIS

Planning Superintendent

Red Sea Gateway Terminal Jeddah, KSA.

- Main Responsibilities:
- Responsible for giving optimal vessel productivity.
- Stowage planning for all vessels calling RSGT.
- Key customer account relationship management.
- Management of process innovative projects and key cross-functional projects.
- Staff recruitment, training, and development.
- Headcount and budget control.
- Establish internal policies and standard operation procedures.

1999-10 to 2001-08

Operation Supervisor –Gate/ Yard & Vessel Planning.

Port of Singapore -SICAL Terminal, Tuticorin, IN

- Preparing yard cluster VPSWC wise (Vessel Port Size Weight Category).
- Preparing discharge plan for the vessel
- Assigning the number of cranes (crane split) as per the cargo distribution
- Liaise with shift superintendents, yard, and vessel supervisors to enable cargo movement from vessel and to the vessel.
- Plan the export for the vessel as per the projection by the center planner or chief officers' requirement as per the stability of the vessel.
- Calculating the ETC with consulting shift Superintendent and fixing targets.
- Preparing final stowage plan and handing over all the attachments to chief officer and to the vessel agents
- Prepare and send final Baplie files
- Preparing terminal departure report (TDR).
- RTG will be deployed and kept ready in the yard liaise with the supervisors
- Loading sequence will be prepared and given to yard checkers / tower controllers to feed for the respective QCs as the sequence
- Operating system - CITOS (Computer integrated terminal operating system)

1997-05 to 1999-07

Supervisor

MJM Shipping Co, Chennai, IN

- Documentation
- Stuffing and De-stuffing
- Supervising the Loading and discharging
- Preparing Reports

1995-04 to 1997-05

Supervisor / Customs / Port Operation

ALEXANDER FERNANDO & SONS, Tuticorin, IN

- Preparing / file Shipping bill B/L, IGM, EGM
- Preparing export /import invoice/packing list
- Integrated programmer in dbase
- Manual data conversion to EDI

EDUCATION

Master of Commerce – 1994-1996- MANONMANIAM SUNDARANAR UNIVERSITY

Bachelor of Commerce – 1990-1993- MANONMANIAM SUNDARANAR UNIVERSITY

Tirunelveli, Tamil Nadu, India.

- Diploma in Relational Database systems (RDBMS)
- PG Diploma in Computer Applications.
- Data Preparation and Computer Software. (D.P.C.S. - NCVT)
- Strong knowledge of Microsoft Excel, Word and PowerPoint.
- Strong knowledge and experience with logistics planning software - IPAKI, NAVIS SPARCS, NAVIS EXPRESS, CITOS

Extra-Curricular Activities.

- NCC 'C' Certificate holder.